**Strategic Issues testimony outlines – revised by HG 11-1-22**

1. Howard
2. History of DSM Strategic Issues
3. Goals
4. Lowballing in the past
5. Perspectives of EE businesses on DSM potential study
6. Other critiques of DSM potential study
7. Electric EE goals and proposed alternative
8. Gas EE goals and proposed alternative (not sure if we will propose an alternative)
9. BE goals and proposed alternative
10. Budgets
    1. Budget caps consistent with alternative targets
    2. Presumption of prudence for exceeding budget caps
11. DR
12. Goals (not sure if we will propose an alternative)
13. Open DR to “aggregators”
    * 1. Patricia idea
      2. – DR non duplicative Pay for performance vs. pay for equipment
14. AMI metering- take advantage ASAP
15. Other BE Issues
16. Market readiness
    1. Training (Patricia)
    2. Midstream stocking
17. Shareholder Incentive
18. Soft cap – reject and propose new hard cap of $30 million or so
19. $5/ton CO2 – do not include as part of DSM policy
20. Alternative incentive mechanism based closer to previous mechanisms for electric EE, gas EE and BE
21. DR incentive – leave alone or reduce
22. Other
23. Residential lighting
24. Moving the heat pump market, EER issue for variable capacity, cold climate HPs
25. Federal incentives and rebates, and relationship to PSCo programs
26. EEBC member – Mark Brown, Carrier West
27. Intro of EEBC
28. Intro of Howard
29. Contractor perspectives
30. State of the Market after pandemic
31. Importance of PSCo DSM programs to EE businesses
32. BE issues
    1. Contractor readiness and training budgets
    2. Customer readiness
    3. Necessary trainings