2021/22 XCEL ENERGY RESIDENTIAL TRADE PARTNER INCENTIVES

WHEN YOU USE YOUR CONTRACTOR ID, WE CUT AN INCENTIVE CHECK TO YOUR COMPANY AT THE SAME TIME THAT WE CUT A REBATE CHECK TO YOUR CUSTOMER



| RESIDENTIAL HEATING AND COOLING | | CUSTOMER REBATE | TRADE INCENTIVE | WHOLE HOME EFFICIENCY |
|---|--|-----------------------------------|--------------------|--------------------------|
| Standard Evaporative Cooler | | \$300 | \$100 | |
| Premium Evaporative Cooler | | \$675 | \$150 | \$150 |
| Multi-Ducted Premium Cooler | | \$1,200 | \$150 | |
| Standard Efficiency AC/ASHP with Quality Installation | Under 15 SEER, under 12.5 EER | \$200 | \$100 | \$100 |
| High Efficiency AC with Quality Installation | 15+ SEER, 12.5+ EER | \$500 | \$50 | \$100 |
| ASHP with Quality Installation | 15+SEER, 11.5+ EER , 9+ HSPF | \$800 | \$100 | \$100 |
| Cold Climate ASHP with Quality Installation | 18+SEER, 11.5+ EER, 9.5+ HSPF | \$1,000 | \$100 | \$100 |
| Mini-Split Heat Pump (MSHP) | 15+ SEER, 11+ EER, 9+ HSPF | \$500 | \$100 | \$100 |
| Cold Climate MSHP | 18+SEER, 11+ EER, 9.5+ HSPF | \$600 | \$100 | \$100 |
| Ground Source Heat Pump (GSHP) | 14.1+ EER, closed loop | \$300 or \$400 per heating ton | \$100 total | \$100 total |
| Heat Pump Water Heater (HPWH) | Mixing value reimbursement (communicating or not) | | \$150 | \$150 |
| Heat Pump Water Heater (HPWH) | ENERGY STAR® rated with mixing valve | \$600 | \$50 | \$100 |
| Heat Pump Water Heater (HPWH) | ENERGY STAR® rated, with mixing valve, and CTA-2045 compatible with Xcel Energy (see qualified product list). Incentive paid if customer enrolls in the Smart Water Heater program | \$800 | \$150 | \$150 |