

## Appendix 1

Product	Measure	Filed Incentive	Stakeholder Proposals	Adjusted Incentive
IQ SFWx	Air Sealing	\$300	Up to \$3,000	\$660 Average, Up to \$3,000
IQ SFWx	Attic Insulation	\$850	Up to \$3,500	\$1400 Average, Up to \$3,500
IQ SFWx	Crawlspace Insulation	\$500	Up to \$3,500	\$1400 Average, Up to \$3,500
IQ SFWx	Storm Windows	\$900	Up to \$3,000	\$1,000 Average, Up to \$3,000
IQ SFWx	Wall Insulation	\$850	Up to \$3,500	\$1,200 Average, Up to \$3,500
IQ SFWx	Energy Audit	\$0	\$150	\$150
IQ SFWx	Heat Pump Water Heater	\$600	\$1,200	\$1,200
IQ SFWx	Air-source Heat Pump (Gas Back Up)	\$1,500	\$6,500	\$6,500
IQ SFWx	Mini-split Heat Pump (Gas Back Up)	\$3,500	\$6,500	\$6,500
Residential HVAC	Heat Pump Water Heater	\$400	\$800 + \$100 Contractor	\$600 + \$50 Contractor
Residential HVAC	Connected Heat Pump Water Heater	\$500	\$1,000 + \$100 Contractor	\$800 + \$150 contractor for enrollment in DR program
Residential HVAC	Ducted and Ductless Air-source Heat Pump	\$600 ducted, \$300 ductless	\$500-\$1,700 + \$100-\$500 Contractor	\$800 ducted, \$500 ductless; +\$100 contractor
Residential HVAC	Cold-Climate Heat Pump	n/a	\$1,500-\$1,900 + \$200 Contractor	\$1,000 ducted, \$600 ductless; +\$100 contractor
ESNH	Gas-Only homes	10-15: 125		10-15: 125
		15-20: 200		15-20: 200
		20-25: 300		20-25: 300
		25-30: 450		25-30: 450
		30-35: 650		30-35: 650
		35-40: 1000		35-40: 1000
		40+: 1275	\$0	40+: 1275
ESNH	Dual-fuel homes	10-15: 250		10-15: 250
		15-20: 400		15-20: 400
		20-25: 600		20-25: 600
		25-30: 900		25-30: 900
		30-35: 1300		30-35: 1300
		35-40: 2000		35-40: 2000
		40+: 2550	Reduced incentives	40+: 2550
Insulation & Air Sealing	Air Sealing	30% of project cost up to \$150		30% of project cost up to \$200
			At least 50% of incremental costs as outlined (\$/sqft): R-19 - \$0.875 R-30 - \$1.000 R-38 - \$1.155 R-49 - \$1.400 R-60 - \$1.630	
Insulation & Air Sealing	Attic Insulation, Wall Insulation, Air Sealing	30% of project cost up to \$300		30% of project cost up to \$400
Insulation & Air Sealing	Wall Insulation	30% of project cost up to \$300		30% of project cost up to \$350
Product level Market Transformation	Heat Pumps	\$100,000 (budget)		\$200,000 (budget)